

## FINAL TERMS

9 November 2020

**Intesa Sanpaolo S.P.A.**

**Legal entity identifier (LEI): 2W8N8UU78PMDQKZENC08**

### **STANDARD LONG AUTOCALLABLE BARRIER DIGITAL WORST OF CERTIFICATES on Snam S.p.A., Total SE and Repsol SA Shares due 22.12.2023**

*commercial name: Autocallable Doppia Opportunità Tris Energy Dicembre 2023*

**under the Warrants and Certificates Programme IMI CIB**

#### **PART A – CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions set forth in the Base Prospectus dated 12 June 2020 and the supplement to the Base Prospectus dated 11 August 2020 which together constitute a base prospectus for the purposes of the Prospectus Regulation as amended. This document constitutes the Final Terms of the Securities described herein for the purposes of Article 8(1) of the Prospectus Regulation and must be read in conjunction with the Base Prospectus as supplemented. Full information on the Issuer and the offer of the Securities is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus is available for viewing during normal business hours at the registered office of the Issuer and the specified offices of the Principal Security Agent. The Base Prospectus and the supplement to the Base Prospectus have been published on the websites of the Luxembourg Stock Exchange ([www.bourse.lu](http://www.bourse.lu)) and the Issuer ([www.intesasanpaolo.prodottiequotazioni.com](http://www.intesasanpaolo.prodottiequotazioni.com)). An issue specific summary of the Securities is annexed to these Final Terms. In the case of the Securities admitted to trading on the regulated market of the Luxembourg Stock Exchange, the Final Terms will be published on the website of the Luxembourg Stock Exchange and of the Issuer.

References herein to numbered Conditions are to the terms and conditions of the relevant series of Securities and words and expressions defined in such terms and conditions shall bear the same meaning in these Final Terms insofar as they relate to such series of Securities, save as where otherwise expressly provided.

These Final Terms relate to the series of Securities as set out in "Specific Provisions for each Series" below. References herein to "Securities" shall be deemed to be references to the relevant Certificates that are the subject of these Final Terms and references to "Securities" and "Security" shall be construed accordingly.

1. Specific provisions for each Series:

<b>Series Number</b>	<b>No. of Securities issued</b>	<b>Issue Price per Security</b>
169	Up to 10,000	EUR 1,000
2. Tranche Number:	Not applicable	
3. Minimum Exercise Amount:	1 (one) Certificate	
4. Minimum Trading Amount:	1 (one) Certificate	
5. Consolidation:	Not applicable	
6. Type of Securities and underlying asset:	(a) The Securities are Certificates. The Certificates are Share Securities.  (b) The items to which the Securities relate are the Snam S.p.A. share (ISIN Code: IT0003153415, Bloomberg	

Code: SRG IM <Equity>), Total SE share (ISIN Code: FR0000120271, Bloomberg Code: FP FP <Equity>) and the Repsol SA share (ISIN Code: ES0173516115, Bloomberg Code: REP SM <Equity>) (the "**Underlyings**" or the "**Shares**").

7. Typology: Standard Long Certificates
8. (i) Exercise Date: The Exercise Date of the Securities is 22 December 2023.  
(ii) Renouncement Notice Cut-off Time: Equal to the Valuation Date.
9. Settlement Date: The Settlement Date for the Securities is 22 December 2023.  
  
If, on the Valuation Date a Market Disruption Event occurs, the Settlement Date will be postponed accordingly. Such Settlement Date shall not, in any case, be postponed beyond the tenth Business Day following the Valuation Date.
10. Delivery Date: The Delivery Date for the Securities is the Issue Date.
11. Issue Date: The Issue Date is 22 December 2020, or, in case of postponement, such other date specified in a notice published on the website of the Issuer ([www.intesasanpaolo.prodottiequotazioni.com](http://www.intesasanpaolo.prodottiequotazioni.com)), the Lead Manager ([www.mpscapitalservices.it](http://www.mpscapitalservices.it)) and the Manager ([www.gruppomps.it](http://www.gruppomps.it)).  
  
The Issue Date shall not, in any case, be postponed beyond the fifth Business Day following 22 December 2020.
12. Issue Currency: The Issue Currency is Euro ("**EUR**").
13. Discount Price: Not applicable.
14. Purchase Price: Not applicable.
15. Business Day Centre(s): The applicable Business Day Centre is Milan.
16. Business Day: Following Unadjusted Business Day Convention
17. Exchange Business Day: Following Unadjusted Business Day Convention.  
  
If one or more dates do not fall on an Exchange Business Day for one or all the Underlyings such dates will be postponed to the immediately following day which is an Exchange Business Day for all the Underlyings.
18. Settlement Business Day: Not applicable
19. Settlement: Settlement will be by way of cash payment (**Cash Settled Securities**).
20. Exchange Rate: Not applicable.
21. Settlement Currency: The Settlement Currency for the payment of the Cash Settlement Amount and any other remuneration amount payable

under the Securities is EUR.

22. Name and address of Calculation Agent: The Calculation Agent is Intesa Sanpaolo S.p.A., with registered office at Piazza San Carlo, 156 10121 Turin.
23. Exchange(s): The relevant Exchange is:
- Borsa Italiana S.p.A. - MTA (*Mercato Telematico Azionario*) in relation to Snam S.p.A. Share;
  - NYSE Euronext Paris in relation to Total SE Share; and
  - Bolsa de Madrid in relation to Repsol SA Share.
24. Reference Source: The Reference Source is, in relation to each Share, the relevant Exchange.
25. Related Exchange(s): The relevant Related Exchange is:
- Borsa Italiana S.p.A. - IDEM (*Mercato degli Strumenti Derivati*) in relation to Snam S.p.A. Share; and
  - EUREX in relation to Total SE Share and Repsol SA Share.
26. Rollover Date: Not applicable
27. Open End Feature: Not applicable
28. Put Option: Not applicable
29. Call Option: Not applicable
30. Maximum Level: Not applicable
31. Minimum Level: Not applicable
32. Settlement Amount: On the Settlement Date each Certificate will entitle its holder to receive, if an Early Redemption Event has not occurred, a Cash Settlement Amount in the Settlement Currency calculated by the Calculation Agent in accordance with the following formula and rounding the resultant figure to nearest EUR cent, 0.005 EUR being rounded upwards:
- A. If the Final Reference Value is higher than, or equal to, the Barrier Level (i.e. the Barrier Event has not occurred):**
- (Initial Percentage x Initial Reference Value x Multiplier) x Minimum Exercise Amount*
- B. If the Final Reference Value is lower than the Barrier Level (i.e. the Barrier Event has occurred):**
- (Final Reference Value x Multiplier) x Minimum Exercise Amount*
33. Multiplier: The Multiplier to be applied is equal to the Issue Price divided

by the Initial Reference Value of the Worst Of Underlying.

34.	Relevant Asset(s):	Not applicable
35.	Entitlement:	Not applicable
36.	AMF Percentage:	Not applicable
37.	VMF Percentage:	Not applicable
38.	Strike Price:	Not applicable
39.	Conversion Rate:	Not applicable
40.	Underlying Reference Currency:	The Underlying Reference Currency is, in relation to each Share, EUR.
41.	Quanto Option:	Not applicable
42.	Determination Date(s):	22 December 2020
43.	Valuation Date(s):	8 December 2023
44.	Intraday Value:	Not applicable
45.	Reference Value:	<p>For the purposes of the determination of the Barrier Event the Reference Value will be the Final Reference Value.</p> <p>For the purposes of the determination of the Digital Event and the Early Redemption Event, the Reference Value will be calculated on the relevant Digital Valuation Period and the relevant Early Redemption Valuation Period and is equal to the reference price (in relation to the Snam S.p.A. Share) or the closing price (in relation to the Total SE Share and the Repsol SA Share) of the Worst Of Underlying resulting from the listing made by the relevant Reference Source on such dates.</p>
46.	Initial Reference Value:	The Initial Reference Value will be calculated on the Determination Date in relation to each Share and is equal to the reference price (in relation to the Snam S.p.A. Share) or the closing price (in relation to the Total SE Share and the Repsol SA Share) of the relevant Underlying resulting from the listing made by the relevant Reference Source on such date.
	Initial Reference Value Determination Period(s):	Not applicable
47.	Final Reference Value:	The Final Reference Value will be calculated on the Valuation Date and is equal to the reference price (in relation to the Snam S.p.A. Share) or the closing price (in relation to the Total SE Share and the Repsol SA Share) of the Worst Of Underlying resulting from the listing made by the relevant Reference Source on such date.
	Final Reference Value Determination Period(s):	Not applicable

48. Best Of Feature: Not applicable
49. Worst Of Feature: Applicable.

For the determination of the Reference Value in relation to each Digital Valuation Period and each Early Redemption Valuation Period, the Calculation Agent will select the Worst Of Underlying, that is the Share with the worst performance.

In respect of the selection of the Worst Of Underlying, the performance of each Share will be calculated as follows:

$$\frac{RV}{IRV} - 1$$

Where:

"RV" means the reference price (in relation to the Snam S.p.A. Share) or the closing price (in relation to the Total SE Share and the Repsol SA Share) of the relevant Share on the relevant Digital Valuation Period or on the relevant Early Redemption Valuation Period;

"IRV" means the Initial Reference Value of the relevant Share.

For the determination of the Final Reference Value, the Calculation Agent will select the Worst Of Underlying that is the Share with the worst performance.

In respect of the selection of the Worst Of Underlying, the performance of each Share will be calculated as follows:

$$\frac{FRV}{IRV} - 1$$

Where:

"FRV" means the reference price (in relation to the Snam S.p.A. Share) or the closing price (in relation to the Total SE Share and the Repsol SA Share) of the relevant Share on the Valuation Date;

"IRV" means the Initial Reference Value of the relevant Share.

50. Rainbow Feature: Not applicable

#### **PROVISIONS RELATING TO CERTIFICATES**

Applicable

51. Performance Cap: Not applicable
- Performance Floor: Not applicable
- Performance Participation Factor: Not applicable
52. Initial Percentage: 107.30%

53.	Participation Factor:	Not applicable
54.	Down Participation Factor:	Not applicable
55.	Up Participation Factor:	Not applicable
56.	Initial Leverage:	Not applicable
57.	Barrier Event:	Applicable.  The Barrier Event will occur when the Calculation Agent determines that, on the Barrier Event Determination Period, the Final Reference Value is lower than the Barrier Level.
	Barrier Event Determination Period(s):	8 December 2023
	Barrier Level:	The Barrier Level is equal to 70% of the Initial Reference Value of the Worst Of Underlying.
	Lower Barrier Level:	Not applicable
	Upper Barrier Level:	Not applicable
	Barrier Selection Period:	Not applicable
	Strike Observation Period:	Not applicable
	Air Bag Factor:	Not applicable
	Protection Level:	Not applicable
	Protection Percentage:	Not applicable
	Spread Protection:	Not applicable
	Protection Amount:	Not applicable
	Dropdown Protection Level:	Not applicable
	Dropdown Protection Amount:	Not applicable
	Dynamic Protection Level:	Not applicable
	Step Up Amount:	Not applicable
	Sigma Amount:	Not applicable
	Predetermined Loss Percentage:	Not applicable
	Short Protection:	Not applicable
58.	Barrier Gap Event:	Not applicable
59.	Cap Level(s):	Not applicable
60.	Consolidation Floor Event:	Not applicable

61.	Cap Barrier Amount:	Not applicable
62.	Cap Down Amount:	Not applicable
63.	Strike Percentage:	Not applicable
64.	Calendar Cap Percentage:	Not applicable
65.	Calendar Floor Percentage:	Not applicable
66.	Gearing Factor:	Not applicable
67.	Switch Event:	Not applicable
68.	Spread:	Not applicable
69.	Gearing Event:	Not applicable
70.	Buffer Event:	Not applicable
71.	Global Performance:	Not applicable
72.	Failure to Deliver due to Illiquidity:	Not applicable
73.	Digital Percentage:	Not applicable
74.	Settlement Level:	Not applicable
75.	Combined Amount:	Not applicable
76.	Darwin Feature:	Not applicable

**PROVISIONS RELATING TO REMUNERATION AMOUNTS AND EARLY REDEMPTION AMOUNTS**

77.	Knock-out Feature:	Not applicable
78.	Knock-in Feature:	Not applicable
79.	Digital Amount(s):	<p>Applicable. The Digital Amount is equal to EUR 73 in relation to each Digital Valuation Period.</p> <p>The Digital Amount will be paid if the Digital Event occurs on the relevant Digital Valuation Period.</p> <p>A Digital Event will occur when the Calculation Agent determines that, in the relevant Digital Valuation Period, the Reference Value is equal to or higher than the Digital Level. In that case, the Securityholders are entitled to receive the payment of the Digital Amount on the relevant Digital Payment Date.</p>
	Underlying(s):	Not applicable
	Digital Level(s):	In relation to each Digital Valuation Period, the Digital Level is equal to 70% of the Initial Reference Value of the Worst Of Underlying.

Digital Valuation Period(s):	8 June 2021 (the " <b>First Digital Valuation Period</b> ")
	8 December 2021 (the " <b>Second Digital Valuation Period</b> ")
	8 June 2022 (the " <b>Third Digital Valuation Period</b> ")
	8 December 2022 (the " <b>Fourth Digital Valuation Period</b> ")
	8 June 2023 (the " <b>Fifth Digital Valuation Period</b> ")
Digital Payment Date(s):	22 June 2021 in relation to the First Digital Valuation Period
	22 December 2021 in relation to the Second Digital Valuation Period
	22 June 2022 in relation to the Third Digital Valuation Period
	22 December 2022 in relation to the Fourth Digital Valuation Period
	22 June 2023 in relation to the Fifth Digital Valuation Period
Digital Combo Feature:	Not applicable
Cliquet Feature:	Not applicable
Cliquet Valuation Period:	Not applicable
Consolidation Effect:	Not applicable
Consolidation Level:	Not applicable
Consolidation Valuation Period(s):	Not applicable
Extra Consolidation Digital Feature:	Not applicable
Extra Consolidation Digital Level:	Not applicable
Extra Consolidation Digital Period(s):	Not applicable
Memory Effect:	Not applicable
Memory Level:	Not applicable
Memory Valuation Period(s):	Not applicable
Path Dependency Effect:	Not applicable
Path Dependency Amount:	Not applicable
80. Restrike Feature:	Not applicable
81. Plus Amount(s):	Not applicable



82.	Accumulated Amount(s):	Not applicable
83.	Early Redemption Amount(s):	Applicable. The Early Redemption Amount is equal to EUR 1,000 in relation to each Early Redemption Valuation Period.
	Early Participation Factor:	Not applicable
	Early Cap Level:	Not applicable
	Early Cap Percentage:	Not applicable
	Early Cap Amount:	Not applicable
	Early Redemption Event:	An Early Redemption Event will occur when the Calculation Agent determines that, in the relevant Early Redemption Valuation Period, the Reference Value is equal to or higher than the Early Redemption Level. In that case, the Securityholders are entitled to receive the payment of the Early Redemption Amount on the relevant Early Payment Date and the Certificates are deemed to be early redeemed.
	Underlying(s):	Not applicable
	Early Redemption Level:	In relation to each Early Redemption Valuation Period, the Early Redemption Level is equal to 100% of the Initial Reference Value of the Worst Of Underlying.
	Early Redemption Valuation Period(s):	8 June 2021 (the " <b>First Early Redemption Valuation Period</b> ") 8 December 2021 (the " <b>Second Early Redemption Valuation Period</b> ") 8 June 2022 (the " <b>Third Early Redemption Valuation Period</b> ") 8 December 2022 (the " <b>Fourth Early Redemption Valuation Period</b> ") 8 June 2023 (the " <b>Fifth Early Redemption Valuation Period</b> ")
	Early Payment Date(s):	22 June 2021 in relation to the First Early Redemption Valuation Period 22 December 2021 in relation to the Second Early Redemption Valuation Period 22 June 2022 in relation to the Third Early Redemption Valuation Period 22 December 2022 in relation to the Fourth Early Redemption Valuation Period 22 June 2023 in relation to the Fifth Early Redemption Valuation Period

84.	Early Partial Capital Payment Amount:	Not applicable
85.	Coupon Event:	Not applicable
86.	Internal Return Amount:	Not applicable
87.	Participation Remuneration Amount:	Not applicable
88.	Participation Rebate Feature:	Not applicable
89.	Floating Amount:	Not applicable
90.	Premium Gap Amount:	Not applicable

#### **PROVISIONS RELATING TO WARRANTS**

Not applicable.

91.	Type of Warrants:	Not applicable
92.	Notional Amount:	Not applicable
93.	Exercise Price:	Not applicable
94.	Premium:	Not applicable
95.	Barrier Event:	Not applicable
	Barrier Event Determination Period(s):	Not applicable
	Lower Barrier Level:	Not applicable
	Upper Barrier Level:	Not applicable
	Corridor Early Amount:	Not applicable
	Corridor Early Payment Date:	Not applicable
96.	Strike Percentage:	Not applicable
97.	Exercise Period:	Not applicable
98.	Maximum Exercise Number:	Not applicable
99.	Settlement Determination Period:	Not applicable
100.	Settlement Determination Date:	Not applicable

#### **GENERAL**

101.	Form of Securities:	Bearer Securities
		Temporary Global Security exchangeable for a Permanent Global Security which is exchangeable for Definitive Securities only in the limited circumstances specified in the Permanent

Global Security.

102. Prohibition of Sales to Retail Investors: Not applicable

## DISTRIBUTION

103. Syndication: The Securities will be distributed on a non-syndicated basis.

(i) If syndicated, names and addresses of Managers and underwriting commitments: Not applicable.

(ii) Date of Subscription Agreement: Not applicable.

(iii) Stabilising Manager (if any): Not applicable

If non-syndicated, name and address of Manager (if not the Issuer): **Banca Monte dei Paschi di Siena S.p.A.**, with registered office at Piazza Salimbeni 3, 53100 Siena, Italy (the "**Manager**").

Total commission, concession and other costs: The Offer Price embeds:

- placement commissions payable by the Issuer to the Manager equal to 2.50 per cent. of the Issue Price in respect of Securities placed up to an aggregate of no. 5,000 Securities and in excess determined so that the aggregate commission will be no lower than 2.40 per cent. and no higher than 2.60 per cent. of the Issue Price in respect of the aggregate Securities placed;
- structuring fees for the Issuer equal to 0.53 per cent. of the Issue Price;
- structuring fees payable by the Issuer to MPSCS equal to 0.625 per cent. of the Issue Price in respect of Securities placed up to an aggregate of no. 5,000 Securities and in excess determined so that the aggregate fees will be no lower than 0.60 per cent. and no higher than 0.65 per cent. of the Issue Price in respect of the aggregate Securities placed; and
- other structuring costs payable to the Issuer, equal to 0.07 per cent. of the Issue Price.

Notice of the definitive amounts of the placement commissions and of the structuring fees payable by the Issuer to MPSCS will be published on the website of the Issuer, the Lead Manager and the Manager within 5 (five) Business Days following the Issue Date.

**ADDITIONAL INFORMATION**

Example(s) of complex derivatives securities: Not applicable.

Signed on behalf of the Issuer:

By: .....

*Duly authorised*

## PART B – OTHER INFORMATION

### 1. LISTING AND ADMISSION TO TRADING

- (i) Listing: Luxembourg – Official List of the Luxembourg Stock Exchange
- (ii) Admission to trading: Application will be made for the Securities to be admitted to trading on the regulated market of the Luxembourg Stock Exchange with effect from the Issue Date or a date around the Issue Date.

Application will also be made for the Securities to be admitted to trading on the Italian multilateral trading facility EuroTLX, organised and managed by Borsa Italiana S.p.A., which is not a regulated market for the purposes of Directive 2014/65/EU as amended, with effect from the Issue Date or a date around the Issue Date.

After the Issue Date application may be made to list the Securities on other stock exchanges or regulated markets or to admit to trading on other trading venues as the Issuer may decide.

### 2. NOTIFICATION

The CSSF has provided the Commissione Nazionale per le Società e la Borsa (CONSOB) with a certificate of approval attesting that the Prospectus has been drawn up in accordance with the Prospectus Regulation.

### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

The Issuer is expected to enter into hedging arrangements with market counterparties in connection with the issue of the Securities in order to hedge its exposure.

The Issuer will act as Calculation Agent under the Securities. See the risk factor "*Potential Conflicts of Interest*" of the Base Prospectus.

The Issuer will act as specialist (as defined under the EuroTLX rules) in respect of the Securities. In addition, MPSCS will also act as specialist (as defined under the EuroTLX rules) in respect of the Securities.

The Manager or the Lead Manager, and any of their subsidiaries and/or their affiliates may, in the ordinary course of business, have business relationship with the relevant issuer of the financial instruments constituting the Underlying of the Certificates, hold non public information in relation with such issuer, issue instruments relating to the same Underlying, enter into one or more hedging transaction(s) with respect to the Underlying, and such circumstances may affect the market price, liquidity or value of the Certificates.

MPSCS and the Manager are, with respect to the offer of the Certificates, in a position of conflict of interest with the investors as they are part of the same banking group (the Montepaschi Banking Group). Furthermore, MPSCS acts as hedging counterparty of the Issuer in relation to the issuance of the Certificates.

Save as discussed above and save for any commission payable to the Manager, the structuring fees payable to MPSCS and the structuring fees and costs payable to the Issuer referred to in item 103 of Part A above, so far as the Issuer is aware, no person involved in the issue of the Securities has an interest material to the Offer.

#### 4. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

- (i) Reasons for the offer: See "Use of Proceeds" wording in Base Prospectus.
- (ii) Estimated net proceeds: The net proceeds (resulting from subtracting the commissions and the costs referred to in item 103 of Part A, from the aggregate Issue Price paid by the Securityholders) of the issue of the Securities will be equal to EUR 9,615,000 (assuming placement commissions referred to in item 103 of Part A above will be 2.60 per cent. of the Issue Price in respect of all Securities placed and structuring fees payable by the Issuer to MPSCS referred to in item 103 of Part A above will be 0.65 per cent. of the Issue Price in respect of all Securities placed).
- (iii) Estimated total expenses: Not applicable.

#### 5. TERMS AND CONDITIONS OF THE OFFER

Applicable

Public Offer Jurisdiction(s): Republic of Italy

Offer Price: Issue Price.

Investors should take into consideration that the Offer Price embeds commissions payable by the Issuer to the Manager, fees payable by the Issuer to MPSCS and costs payable to the Issuer as described in Paragraph 103 of Part A above.

Investors should also take into consideration that when the Securities are sold on the secondary market after the Offer Period, the above mentioned commissions and costs are not taken into consideration in determining the price at which such Securities may be sold on the secondary market.

Conditions to which the offer is subject: Offer of the Securities is conditional on their issue and on the release by Borsa Italiana S.p.A., or by other trading venues, before the Issue Date, of the relevant authorisation to the admission to trading of the Securities.

The Offer Period, including any possible amendments, during which the offer will be open and description of the application process: An offer (the "**Offer**") of the Securities may be made by the Manager other than pursuant to Article 1(4) of the Regulation (EU) 2017/1129 (the "**Prospectus Regulation**") in the Republic of Italy during the

period from 10 November 2020 to and including 18 December 2020 (the "**Offer Period**").

The Securities are being offered to the public in Italy pursuant to Articles 24 and 25 of the Prospectus Regulation.

The Issuer reserves the right to close the Offer Period early, also in circumstances where purchases of Securities are not yet equal to the maximum amount offered of 10,000 Securities. Notice of the early closure of the Offer Period will be given by the Issuer by publication on the website of the Issuer, the Lead Manager and the Manager. The early closure of the Offer will become effective from the date specified in such notice.

The Issuer reserves the right to revoke or withdraw the Offer and the issue of the Securities at any time prior to the Issue Date. Notice of revocation/withdrawal of the Offer will be given by publication of such notice on the website of the Issuer, the Lead Manager and the Manager. Revocation/withdrawal of the Offer will be effective upon publication. Upon revocation/withdrawal of the Offer, all subscription applications will become void and of no effect, without further notice.

The Issuer reserves the right to postpone the closure of the Offer Period, in order to extend the Offer Period. Notice of the postponement of the closure of the Offer Period will be given by the Issuer by publication on the website of the Issuer, the Lead Manager and the Manager.

During the Offer Period, prospective investors may subscribe the Securities during normal Italian banking hours at the offices (*filiali*) of the Manager by filling in, duly executing (also by appropriate attorneys) and delivering a specific acceptance form (the "**Acceptance Form**") (*Scheda di Adesione*).

The Acceptance Form is available at each Manager's office.

Subscription of the Securities may not be made by means of financial advisors authorised to make off-premises offers (*consulenti finanziari abilitati all'offerta fuori sede*).

Subscription of the Securities may not be made by means of distance communication techniques.

There is no limit to the subscription application which may be filled in and delivered by the same prospective investor.

The subscription requests can be revoked by the potential investors through a specific request made at the office of the Manager which has received the relevant subscription forms within 18 December 2020 also in case of early closure, or within the last day of the Offer Period as postponed in the event of an extension of the Offer.

Once the revocation terms are expired, the subscription of the Securities is irrevocable.

The Issuer may in certain circumstances, including but not limited to the filing of a supplement to the Base Prospectus, postpone the Issue Date.

In the event that the Issuer gives notice that the Issue Date shall be postponed from 22 December 2020 to the other date specified in the relevant notice (which will fall within a period of five Business Days following 22 December 2020), investors will be entitled, at no cost and fees, to revoke their subscription within three Business Days before the postponed Issue Date.

Details of the minimum and/or maximum amount of the application:

The Securities may be subscribed in a minimum lot of no. 1 Security (the "**Minimum Exercise Amount**") and an integral number of Securities higher than the Minimum Exercise Amount and being an integral multiple of 1.

There is no maximum amount of application within the maximum number of Securities offered of 10,000 Securities.

The Issuer reserves the right to increase, during the Offer Period, the maximum amount of Securities offered. The Issuer shall forthwith give notice of any such increase by publication of a notice on the website of the Issuer, the Lead Manager and the Manager.

Description of possibility to reduce subscriptions and manner for refunding amounts paid in excess by applicants:  
Details of the method and time limits for paying up and delivering the Securities:

Not applicable

The total consideration for the Securities subscribed must be made by the investor on the Issue Date to the



	<p>Manager's office which has received the relevant Acceptance Form.</p> <p>The Securities will be delivered on the Issue Date, subsequent to the payment of the Offer Price, to potential Securityholders in the deposit accounts held, directly or indirectly, by the Manager at Euroclear and/or Clearstream.</p>
<p>Manner in and date on which results of the offer are to be made public:</p>	<p>Not later than 5 days on which the TARGET2 System is open following the Issue Date (as postponed) the Lead Manager will notify the public of the results of the Offer through a notice published on the website of the Lead Manager, the Manager and the Issuer.</p>
<p>Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:</p>	<p>Not applicable</p>
<p>Whether tranche(s) have been reserved for certain countries:</p>	<p>The Securities will be offered to the public only in Italy.</p> <p>Qualified investors, as defined in Article 2 (e) of the Prospectus Regulation, are allowed to subscribe any Securities.</p>
<p>Process for notifying to applicants of the amount allotted and an indication whether dealing may begin before notification is made:</p>	<p>The Manager shall notify applicants with amounts allotted.</p> <p>Subscription applications will be satisfied until reaching the maximum number of Securities offered of 10,000 Securities and thereafter the Manager will immediately suspend receipt of further subscription applications and the Offer Period will be closed early by the Issuer.</p> <p>Before the Issue Date, in the event that, notwithstanding the above, the aggregate amount of Securities requested to be subscribed exceed the maximum number of Securities offered of 10,000 Securities, the Lead Manager will allot the Securities in accordance with allotment criteria so to assure transparency and equal treatment amongst all potential subscribers thereof.</p>
<p>Amount of any expenses and taxes charged to the subscriber or purchaser:</p>	<p>No expenses and duties will be charged by the Issuer to the subscribers of the Securities.</p> <p>Investors should take into consideration that the Offer Price embeds commissions payable by the Issuer to the Manager, fees payable by the Issuer to MPSCS and costs payable to the Issuer as described in</p>

Paragraph 103 of Part A.

Consent to use of Base Prospectus: Not applicable.

## 6. DISTRIBUTORS

- (i) Name(s) and address(es), to the extent known to the Issuer, of the Distributors in the various countries where the offer takes place: See paragraph 103 of Part A.
- (ii) Name and address of the co-ordinator(s) of the global offer and of single parts of the offer: MPS Capital Services Banca per le Imprese S.p.A., with registered office at Via Leone Pancaldo 4, 50127 Firenze, Italy, will act as lead manager of the placement (*Responsabile del Collocamento* as defined under article 93-bis of the Legislative Decree of 24 February 1998, n. 58, as subsequently amended (the "**Financial Services Act**") (the "**Lead Manager**" or "**MPSCS**") but will not act as manager and, accordingly, will not place any Securities to the public in Italy. MPSCS will also carry out structuring activities related to the conception and proposition of the the Certificates financial features.
- (iii) Name and address of any paying agents and depository agents in each country (in addition to the Principal Security Agent): Not applicable.
- (iv) Entities agreeing to underwrite the issue on a firm commitment basis, and entities agreeing to place the issue without a firm commitment or under "best efforts" arrangements: The Issuer, the Lead Manager and the Manager have agreed under a placement agreement (the "**Placement Agreement**") that the Manager will place the Securities without a firm commitment.
- (v) Date of signing of the placement agreement: The Placement Agreement will be dated on or about 9 November 2020.

## 7. POST-ISSUANCE INFORMATION

The Issuer does not intend to provide post-issuance information, except if required by any applicable laws and regulations.

## 8. OPERATIONAL INFORMATION

- (i) ISIN Code: XS2242632011
- (ii) Common Code: 224263201
- (iii) Any clearing system(s) other than Euroclear Bank S.A./N.V. and: Not applicable

Clearstream Banking, S.A., relevant  
address(es), and relevant  
identification number(s):

- (iv) Names and addresses of initial Security Agents: BNP Paribas Securities Services, Luxembourg  
branch  
60, avenue J.F. Kennedy  
Luxembourg  
L – 2085 Luxembourg

## PART C – ISSUE SPECIFIC SUMMARY OF THE SECURITIES

### Section 1 – Introduction containing warnings

**Securities:** STANDARD LONG AUTOCALLABLE BARRIER DIGITAL WORST OF CERTIFICATES on Snam S.p.A., Total SE and Repsol SA Shares due 22.12.2023 (ISIN Code XS2242632011)

**Issuer:** Intesa Sanpaolo S.p.A. (**Intesa Sanpaolo**, the **Bank** or the **Issuer**)

Address: Piazza San Carlo 156, 10121 Turin, Italy

Phone number: +39 011555

Website: [www.intesasanpaolo.prodottiequotazioni.com](http://www.intesasanpaolo.prodottiequotazioni.com)

Legal Entity Identifier (LEI): 2W8N8UU78PMDQKZENC08

**Competent authority:** *Commission de Surveillance du Secteur Financier (CSSF)*, 283, route d'Arlon L-1150 Luxembourg. Phone number: (+352) 26 25 1 - 1.

**Date of approval of the Base Prospectus:** Warrants and Certificates Programme IMI CIB approved by the CSSF on 12 June 2020.

This Summary should be read as an introduction to the Base Prospectus.

Any decision to invest in the Securities should be based on consideration of the Base Prospectus as a whole by the investor.

Investors could lose all or part of the invested capital.

Where a claim relating to the information contained in the Base Prospectus is brought before a court, the plaintiff investor might, under the national legislation of the Member States, have to bear the costs of translating the Base Prospectus (including any supplements as well as the Final Terms) before the legal proceedings are initiated.

Civil liability attaches only to those persons who have tabled the Summary including any translation thereof, but only if the Summary is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus, or it does not provide, when read together with the other parts of the Base Prospectus, all necessary key information in order to aid investors when considering whether to invest in the Securities.

**You are about to purchase a product that is not simple and may be difficult to understand.**

### Section 2 – Key information on the Issuer

#### Who is the issuer of the securities?

The Issuer is Intesa Sanpaolo S.p.A., registered with the Companies' Registry of Turin under registration number 00799960158 and with the National Register of Banks under no. 5361 and is the parent company of "Gruppo Intesa Sanpaolo". Intesa Sanpaolo S.p.A. operates subject to the Banking Law.

#### Domicile and legal form, its LEI, the law under which it operates and its country of incorporation

Intesa Sanpaolo's Legal Entity Identification number (LEI) is 2W8N8UU78PMDQKZENC08.

The Issuer is an Italian bank established as a company limited by shares (*società per azioni*).

The registered and administrative office of the Issuer is Piazza San Carlo 156, 10121 Turin, Italy.

The Issuer is incorporated and carries out its business under Italian law. The Issuer, both as a bank and as is the parent company of "Gruppo Intesa Sanpaolo", is subject to the Bank of Italy's and European Central Bank's prudential supervision.

#### Principal activities

The Issuer is a banking institution engaged in investment banking activities. The Issuer offers a wide range of capital markets, investment banking and special lending services to a diversified client base including banks, companies, institutional investors, entities and public bodies. The Issuer is the parent company of the "Gruppo Intesa Sanpaolo" which operates through six divisions: the Banca dei Territori division, the Corporate and Investment Banking division, the International Subsidiary Banks division, the Private Banking division, the Asset Management division and the Insurance Division.

#### Major shareholders, including whether it is directly or indirectly owned or controlled and by whom

As of 7 August 2020, the shareholder structure of the Issuer was composed as follows (holders of shares exceeding 1%): Compagnia di San Paolo (ordinary shares: 1,188,947,304; owned: 6.172%); Fondazione Cariplo (ordinary shares: 767,029,267; owned: 3.982%); Norges Bank (ordinary shares: 367,361,991; owned: 1.907%); Fondazione Cariparo (ordinary shares: 347,111,188; owned: 1.802%); JPMorgan Chase & Co. (ordinary shares: 327,655,887; owned: 1.701%); Fondazione CR Firenze (ordinary shares: 327,138,747; owned: 1.698%) and Fondazione Carisbo (ordinary shares: 243,955,012; owned: 1.266%).

**Identity of its key managing directors**

The managing director of the Issuer is Carlo Messina (Chief Executive Officer).

**Identity of its auditors**

KPMG S.p.A., with registered office at Via V. Pisani, 25, 20121 Milan, was appointed by the Issuer as its independent auditor to audit its financial statements for the period 2012-2020.

**What is the key financial information regarding the Issuer?<sup>1</sup>**

Consolidated Income statement					
	As for the year ended		As for the half-year ended		
<i>EUR millions, except where indicated</i>	31.12.19 Audited	31.12.18 Audited	30.06.20 Unaudited	30.06.19 Unaudited	
Interest margin	6,924	7,342	3,475	3,480	
Net fee and commission income	7,499	7,525	3,424	3,594	
Profits (Losses) on trading	506	445	305	319	
Net losses/recoveries for credit risks	(2,201)	(2,509)	(1,718)	(1,005)	
Net income from banking and insurance activities	15,742	15,048	7,195	7,939	
Parent Company's net income (loss)	4,182	4,050	2,566	2,266	
Consolidated Balance Sheet					
	As for the year ended		As for the half-year /year ended		Value as outcome from the Supervisory Review and Evaluation Process ('SREP' 31.12.2019, Transitional Arrangement) <sup>2</sup>
<i>EUR millions, except where indicated</i>	31.12.19 Audited	31.12.18 Audited	30.06.20 Unaudited	31.12.19 Audited	
Total assets	816,102	787,790	858,648	816,102	not applicable
Senior debt (securities issued)	75,569	71,278	67,220	75,569	not applicable
Subordinated debt (securities issued)	9,308	10,782	10,897	9,308	not applicable
Financial assets measured at amortised cost - Loans to customers	418,788	407,196	434,194	418,788	not applicable
Financial liabilities measured at amortised cost - Due to customers	331,181	323,900	349,842	331,181	not applicable
Share capital	9,086	9,085	9,086	9,086	not applicable
Non performing loans	14,222	16,591	14,011	14,222	not applicable

<sup>1</sup> Figures respectively from the consolidated annual financial statements of Intesa Sanpaolo as at and for the year ended 31 December, 2019 and from the consolidated financial statements of Intesa Sanpaolo as at and for the six months ended 30 June 2020.

<sup>2</sup> Applying the new regulatory measure introduced by the ECB and effective from 12 March 2020, the overall capital requirement the Bank is required to meet is 8.44% in terms of Common Equity Tier 1 ratio and 12.60% in terms of Total Capital Ratio.

Common Equity Tier 1 capital (CET1) ratio (%)	13.9%	13.5%	14.6%	13.9%	8.96%
Total Capital Ratio	17.7%	17.7%	19.2%	17.7%	12.46%
Leverage Ratio calculated under applicable regulatory framework (%)	6.7%	6.3%	6.6%	6.7%	not applicable

#### What are the key risks that are specific to the Issuer?

##### ***Risk exposure to debt Securities issued by sovereign States***

Intesa Sanpaolo is exposed towards governments, with particular reference to the Republic of Italy, and other public bodies in Europe and outside the Eurozone. The market tensions regarding government bonds and their volatility, as well as Italy's rating downgrading or the forecast that such downgrading may occur, might have negative effects on the assets, the economic and/or financial situation, the operational results and the perspectives of the Bank.

##### ***Risks related to legal proceedings***

The risk arising from legal proceedings consists of the possibility of the Bank being obliged to pay any sum in case of unfavourable outcome.

##### ***Risks related to the economic/financial crisis and the impact of current uncertainties of the macro-economic context***

The future development in the macro-economic context may be considered as a risk as it may produce negative effects and trends in the economic and financial situation of the Bank and/or the Group. Any negative variations of the factors described hereafter, in particular during periods of economic-financial crisis, could lead the Bank and/or the Group to suffer losses, increases of financing costs, and reductions of the value of the assets held, with a potential negative impact on the liquidity of the Bank and/or the Group and its financial soundness. The outlook for global economic growth shows significant vulnerabilities and downside risks, primarily relating to the uncertainty of the recovery of trade and global manufacturing and geopolitical tensions, which remain high. In addition, the spread of COVID-19, with its implications for public health, the economy and trade, may have a significant dampening effect on global growth.

##### ***Credit Risk***

The economic and financial activity and soundness of the Bank depend on the degree of credit reliability of its clients. The Bank is exposed to the traditional risks related to credit activity. Therefore, the clients' breach of the agreements entered into and of their underlying obligations, or any lack of information or incorrect information provided by them as to their respective financial and credit position, could have negative effects on the economic and/or financial situation of the Bank.

##### ***Market Risk***

The market risk is the risk of losses in the value of financial instruments, including the securities of sovereign States held by the Bank, due to the movements of market variables (by way of example and without limitation, interest rates, prices of securities, exchange rates), which could determine a deterioration of the financial soundness of the Bank and/or the Group. Such deterioration could be produced either by negative effects on the income statement deriving from positions held for trading purposes, or from negative changes in the FVOCI (Fair Value through Other Comprehensive Income) reserve, generated by positions classified as financial Activities evaluated at fair value, with an impact on the overall profitability.

##### ***Liquidity Risk of Intesa Sanpaolo***

The liquidity risk is the risk that the Bank is not able to satisfy its payment obligations at maturity, both due to the inability to raise funds on the market (funding liquidity risk) and of the difficulty to disinvest its own assets (market liquidity risk).

##### ***Operational risk***

The Bank is exposed to several categories of operational risk which are intrinsic to its business, among which those mentioned herein, by way of example and without limitation: frauds by external persons, frauds or losses arising from the unfaithfulness of the employees and/or breach of control procedures, operational errors, defects or malfunctions of computer or telecommunication systems, computer virus attacks, default of suppliers with respect to their contractual obligations, terrorist attacks and natural disasters. The occurrence of one or more of said risks may have significant negative effects on the business, the operational results and the economic and financial situation of the Bank.

##### ***Regulatory framework***

The Bank is subject to a complex and strict regulation, as well as to the supervisory activity performed by the relevant institutions (in particular, the European Central Bank, the Bank of Italy and CONSOB). Both the aforementioned regulation and supervisory activity are subject, respectively, to continuous updates and practice developments. Furthermore, as a listed Bank, the Bank is required to comply with further provisions issued by CONSOB. The Bank, besides the supranational and national rules and the primary or

regulatory rules of the financial and banking sector, is also subject to specific Rules on anti-money laundering, usury and consumer protection. Although the Bank undertakes to comply with the set of rules and regulations, any changes of the rules and/or changes of the interpretation and/or implementation of the same by the competent authorities could give rise to new burdens and obligations for the Bank, with possible negative impacts on the operational results and the economic and financial situation of the Bank.

### Section 3 – Key information on the Securities

#### Type, class and ISIN

The Securities are Certificates. The Securities are issued in bearer form ("**Bearer Securities**").  
The Certificates are cash settled.  
The ISIN of the Certificates is XS2242632011

#### Currency, denomination, and term of the securities

The issue price of the Certificates is equal to EUR 1,000 (the "**Issue Price**").  
The Securities are issued in EUR (the "**Issue Currency**").  
The Settlement Currency is EUR.  
Each Certificate shall be automatically exercised on the Exercise Date. The Exercise Date and Settlement Date is 22 December 2023. Otherwise, they may be redeemed before the Exercise Date upon the occurrence of an Early Redemption Event.

#### Rights attached to the securities

The Certificates and any non-contractual obligations arising out of or in connection with the Certificates will be governed by, and shall be construed in accordance with, English Law.

The Certificates entitle its holder to receive from the Issuer the following amounts.

##### **REMUNERATION AMOUNT**

The Certificates provide for the following remuneration amount.

##### **DIGITAL AMOUNTS**

The Certificates provide for the payment of the relevant Digital Amount upon occurrence of the relevant Digital Event. The Digital Event will occur if the Reference Value on the relevant Digital Valuation Period, is higher than or equal to the Digital Level. The Digital Valuation Periods are: 8 June 2021 (the "**First Digital Valuation Period**"); 8 December 2021 (the "**Second Digital Valuation Period**"); 8 June 2022 (the "**Third Digital Valuation Period**"); 8 December 2022 (the "**Fourth Digital Valuation Period**"); 8 June 2023 (the "**Fifth Digital Valuation Period**").

The Digital Level is equal to 70% of the Initial Reference Value of the Worst Of Underlying (the "**Digital Level**") in relation to each Digital Valuation Period.

The Digital Amount is equal to EUR 73 in relation to each Digital Valuation Period.

\*\*\*\*

##### **EARLY REDEMPTION AMOUNT**

The Certificates provide the possibility of an automatic early redemption if an Early Redemption Event has occurred.

In particular, if the Reference Value on the following dates: 8 June 2021 (the "**First Early Redemption Valuation Period**"); 8 December 2021 (the "**Second Early Redemption Valuation Period**"); 8 June 2022 (the "**Third Early Redemption Valuation Period**"); 8 December 2022 (the "**Fourth Early Redemption Valuation Period**"); 8 June 2023 (the "**Fifth Early Redemption Valuation Period**"), is higher than or equal to 100% of the Initial Reference Value of the Worst Of Underlying (the "**Early Redemption Level**"), the certificate will be automatically redeemed and the Securityholder will receive the payment of the relevant amount, equal to EUR 1,000 in relation to each Early Redemption Valuation Period (the "**Early Redemption Amount**").

\*\*\*\*

##### **CASH SETTLEMENT AMOUNT**

The Securityholder will receive on the Settlement Date, if an Early Redemption Event has not occurred, for each Minimum Exercise Amount, the payment of the Cash Settlement Amount (if positive) determined as follows.

##### **STANDARD LONG CERTIFICATES**

#### **CALCULATION METHOD IN THE CASE OF POSITIVE AND NEGATIVE PERFORMANCE OF THE UNDERLYING (BARRIER EVENT NOT OCCURRED)**

The investor will receive an amount linked to a percentage of the Initial Reference Value, equal to 107.30% (the "**Initial Percentage**").

#### **CALCULATION METHOD IN THE CASE OF NEGATIVE PERFORMANCE OF THE UNDERLYING – (BARRIER EVENT OCCURRED)**

The Barrier Event will occur if on the Valuation Date, the Final Reference Value is lower than the Barrier Level equal to 70% of the

Initial Reference Value of the Worst Of Underlying.

If a Barrier Event has occurred, the Cash Settlement Amount will be linked to the performance of the Worst Of Underlying (i.e. the investment in the Certificate is a direct investment in the Worst Of Underlying) and therefore will be exposed to the partial or total loss of the capital invested.

In relation to the Digital Amounts, the Early Redemption Amounts and the Cash Settlement Amount the following option applies:

*Worst Of Feature*

The Calculation Agent selects the Worst Of Underlying which is the underlying asset with the worst performance.

\*\*\*\*

For the purposes of the above the following applies:

For the purposes of the determination of the Barrier Event the Reference Value will be the Final Reference Value.

For the purposes of the determination of the Digital Event and the Early Redemption Event, the Reference Value will be calculated on the relevant Digital Valuation Period and the relevant Early Redemption Valuation Period and is equal to the reference price (in relation to the Snam S.p.A. Share) or the closing price (in relation to the Total SE Share and the Repsol SA Share) of the Worst Of Underlying on such dates.

The Initial Reference Value will be calculated on 22 December 2020 (the "**Determination Date**") in relation to each Share and is equal to the reference price (in relation to the Snam S.p.A. Share) or the closing price (in relation to the Total SE Share and the Repsol SA Share) of the relevant Share on such date.

The Final Reference Value will be calculated on 8 December 2023 (the "**Valuation Date**") and is equal to the reference price (in relation to the Snam S.p.A. Share) or the closing price (in relation to the Total SE Share and the Repsol SA Share) of the Worst Of Underlying on such date.

The Underlyings are the Snam S.p.A. Share (ISIN Code: IT0003153415, Bloomberg Code: SRG IM <Equity>), Total SE Share (ISIN Code: FR0000120271, Bloomberg Code: FP FP <Equity>) and the Repsol SA Share (ISIN Code: ES0173516115, Bloomberg Code: REP SM <Equity>).

In respect of the Underlyings, certain historical information (including past performance thereof) may be found on major information providers, such as Bloomberg and Reuters. Information about the Snam S.p.A. Share may be found on the website of the relevant issuer [www.snam.it](http://www.snam.it). Information about the Total SE Share may be found on the website of the relevant issuer [www.total.com](http://www.total.com). Information about the Repsol SA Share may be found on the website of the relevant issuer [www.repsol.com](http://www.repsol.com).

#### **Seniority of the securities**

The Certificates constitute direct, unsubordinated, unconditional and unsecured obligations of the Issuer and, unless provided otherwise by law, rank *pari passu* among themselves and (save for certain obligations required to be preferred by law) rank equally with all other unsecured obligations (other than subordinated obligations, if any) of the Issuer from time to time outstanding.

#### **Restrictions on the free transferability**

The Securities will be freely transferable, subject to the offering and selling restrictions in the United States, the European Economic Area under the Prospectus Regulation and the laws of any jurisdiction in which the relevant Securities are offered or sold.

#### **Where will the securities be traded?**

Application will be made by the Issuer (or on its behalf) for the Securities to be admitted to trading on the regulated market of the Luxembourg Stock Exchange with effect from the Issue Date or a date around the Issue Date.

Application will also be made by the Issuer (or on its behalf) for the Securities to be admitted to trading on the Italian multilateral trading facility EuroTLX, organised and managed by Borsa Italiana S.p.A., which is not a regulated market for the purposes of Directive 2014/65/EU as amended, with effect from the Issue Date or a date around the Issue Date.

After the Issue Date, application may be made to list the Securities on other stock exchanges or regulated markets or to admit to trading on other trading venues as the Issuer may decide.

#### **What are the key risks that are specific to the securities?**

##### ***The Certificates may not be a suitable investment for all investors***

Certificates are complex financial instruments. A potential investor should not invest in Certificates which are complex financial instruments unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Certificates will perform under changing conditions, the resulting effects on the value of the Certificates and the impact this investment will have on the potential investor's overall investment portfolio.

##### ***General risks and risks relating to the underlying asset or basis of reference***

The Securities involve a high degree of risk, which may include, among others, interest rate, foreign exchange, time value and political risks. Purchasers should be prepared to sustain a partial or total loss of the purchase price of their Securities. Fluctuations in the value of the relevant Underlying will affect the value of the Securities. Purchasers of Securities risk losing their entire investment if the



value of the relevant underlying basis of reference does not move in the anticipated direction.

***Loss risk in relation to the investment***

The investor shall consider that, in relation to their investment, there is a risk of loss of the capital invested depending on the performance of the underlying asset. In particular, in the event a Barrier Event has occurred, a loss will occur in respect of the capital invested. If the Final Reference Value of the underlying asset is equal to zero, the investor will suffer a total loss of the capital. Moreover, if prior to the exercise the investor decides to terminate the investment in the Certificates, the investor might be subject to the loss of the value of the certificate and, therefore, might be subject to the total or partial loss of the investment.

***Risk related to the determination method of the Digital Level***

In relation to the Certificates, the Issuer has set, at its own discretion, the Digital Level. The more distant the Digital Level is set in respect of the Initial Reference Value, the greater the possibility that the Digital Event will not occur and therefore that the relevant Digital Amount will not be paid.

***Risk related to the occurrence of an Early Redemption Event***

If an Early Redemption Event occurs, the Certificates will be redeemed earlier than the Exercise Date (and therefore terminated). In such case, the Securityholders will receive the relevant Early Redemption Amount on the relevant Early Payment Date and no other amounts will be paid. The Early Redemption Amount is an amount predetermined by the Issuer which will not depend on the value of the relevant underlying asset and, therefore, the potential positive performance of such underlying asset will not be considered. In addition, in the event that the relevant underlying asset is registering a positive performance when an Early Redemption Event occurs, investors should consider that it may not be possible to reinvest in such underlying asset at the same conditions applied to the initial investment made in the Certificates.

***Impact of implicit fees on the Issue/Offer Price***

Investors should note that implicit fees (e.g. placement commissions/distribution commissions, structuring fees) may be a component of the Issue/Offer Price of Securities, but such fees will not be taken into account for the purposes of determining the price of the relevant Securities in the secondary market. Investors should also take into consideration that if Securities are sold on the secondary market immediately following the offer period relating to such Securities, the implicit fees included in the Issue/Offer Price on initial subscription for such Securities will be deducted from the price at which such Securities may be sold in the secondary market.

***Possible Illiquidity of the Securities in the Secondary Market***

It is not possible to predict the price at which Securities will trade in the secondary market or whether such market will be liquid or illiquid. The Issuer, or any of its Affiliates may, but is not obliged to, at any time purchase Securities at any price in the open market or by tender or private treaty. Any Securities so purchased may be held or resold or surrendered for cancellation. The Issuer or any of its Affiliates may, but is not obliged to, be a market-maker for an issue of Securities. Even if the Issuer or such other entity is a market-maker for an issue of Securities, the secondary market for such Securities may be limited. To the extent that an issue of Securities becomes illiquid, an investor may have to wait until the Exercise Date to realise value.

**Section 4 – Key information on the offer of securities to the public**

**Under which conditions and timetable can I invest in this security?**

**General terms, conditions and expected timetable of the offer**

**Public Offer Jurisdiction(s):** Republic of Italy

**Maximum number of Securities offered:** 10,000

**Offer Price:** EUR 1,000.

**Offer Period:** from 10 November 2020 to and including 18 December 2020 (the "**Offer Period**").

**Conditions to which the offer is subject:** The offer of the Securities is conditional on their issue and on the release by Borsa Italiana S.p.A., or by other trading venues, before the Issue Date, of the relevant authorisation to the admission to trading of the Securities.

**Terms of the Offer:** This issue of Securities is being offered in a Non-Exempt Offer in Italy pursuant to Articles 24 and 25 of the Prospectus Regulation. The Securities will be distributed by way of public placement and the placement activities will be carried out by the Manager.

The Issuer reserves the right to close the Offer Period early, also in circumstances where purchases of Securities are not yet equal to the maximum amount offered of 10,000 Securities. Notice of the early closure of the Offer Period will be given by the Issuer by publication on the website of the Issuer, the Lead Manager and the Manager. The early closure of the Offer will become effective from the date specified in such notice. The Issuer reserves the right to postpone the closure of the Offer Period, in order to extend the Offer Period. Notice of the postponement of the closure of the Offer Period will be given by the Issuer by publication on the website of the Issuer, the Lead Manager and the Manager. The Issuer reserves the right to increase, during the Offer Period, the maximum amount of Securities offered. The Issuer shall forthwith give notice of any such increase by publication of a notice on the website of the Issuer, the Lead Manager and the Manager. The Issuer reserves the right to revoke or withdraw the Offer and the issue of the Securities at any time prior to the Issue Date. Notice of revocation/withdrawal of the Offer will be given by publication of such notice on the website of the Issuer, the Lead Manager and the Manager. Revocation/withdrawal of the Offer will be effective upon publication.

Upon revocation/withdrawal of the Offer, all subscription applications will become void and of no effect, without further notice.

**Minimum and maximum subscription amount:** The Securities may be subscribed in a minimum lot of no. 1 Security (the "**Minimum Exercise Amount**") and an integral number of Securities higher than the Minimum Exercise Amount and being an integral multiple of 1. There is no maximum amount of application within the maximum number of Securities offered of 10,000 Securities.

**Expenses charged to the investor by the issuer or the offeror**

The Offer Price embeds:

- placement commissions payable by the Issuer to the Manager equal to 2.50 per cent. of the Issue Price in respect of Securities placed up to an aggregate of no. 5,000 Securities and in excess determined so that the aggregate commission will be no lower than 2.40 per cent. and no higher than 2.60 per cent. of the Issue Price in respect of the aggregate Securities placed;
- structuring fees for the Issuer equal to 0.53 per cent. of the Issue Price;
- structuring fees payable by the Issuer to MPSCS equal to 0.625 per cent. of the Issue Price in respect of Securities placed up to an aggregate of no. 5,000 Securities and in excess determined so that the aggregate fees will be no lower than 0.60 per cent. and no higher than 0.65 per cent. of the Issue Price in respect of the aggregate Securities placed; and
- other structuring costs payable to the Issuer, equal to 0.07 per cent. of the Issue Price.

Notice of the definitive amounts of the placement commissions and of the structuring fees payable by the Issuer to MPSCS will be published on the website of the Issuer, the Lead Manager and the Manager within 5 (five) Business Days following the Issue Date.

**Who is the offeror?**

Banca Monte dei Paschi di Siena S.p.A., with registered office at Piazza Salimbeni 3, 53100 Siena, Italy (the "**Manager**").

MPS Capital Services Banca per le Imprese S.p.A., with registered office at Via Leone Pancaldo 4, 50127 Firenze, Italy, will act as lead manager of the placement (*Responsabile del Collocamento* as defined under article 93-bis of the Legislative Decree of 24 February 1998, n. 58, as subsequently amended) (the "**Lead Manager**" or "**MPSCS**"), but will not act as manager and, accordingly, will not place any Securities to the public in Italy. MPSCS will also carry out structuring activities related to the conception and proposition of the the Certificates financial features.

**Reasons for the offer and estimated net amount of the proceeds**

The Issuer intends to use the net proceeds from each issue of Certificates for general corporate purposes, including making a profit. A substantial portion of the proceeds may be used to hedge market risks with respect to the Certificates.

The net proceeds (resulting from subtracting the commissions and the costs referred to above from the aggregate Issue Price paid by the Securityholders) of the issue of the Securities will be equal to EUR 9,615,000 (assuming placement commissions referred to above will be 2.60 per cent. of the Issue Price in respect of all Securities placed and structuring fees payable by the Issuer to MPSCS referred to above will be 0.65 per cent. of the Issue Price in respect of all Securities placed).

**Indication of whether the offer is subject to an underwriting agreement on a firm commitment basis**

The Issuer, the Lead Manager and the Manager have agreed under a placement agreement (the "**Placement Agreement**") the Manager will place the Securities without a firm commitment. The Placement Agreement will be dated on or about 9 November 2020.

**Indication of the most material conflicts of interest pertaining to the offer or the admission to trading.**

The Issuer is expected to enter into hedging arrangements with market counterparties in connection with the issue of the Securities in order to hedge its exposure.

The Issuer will act as Calculation Agent under the Securities.

The Issuer will act as specialist (as defined under the EuroTLX rules) in respect of the Securities. In addition, MPSCS will also act as specialist (as defined under the EuroTLX rules) in respect of the Securities.

The Manager or the Lead Manager, and any of their subsidiaries and/or their affiliates may, in the ordinary course of business, have business relationship with the relevant issuer of the financial instruments constituting the Underlying of the Certificates, hold non public information in relation with such issuer, issue instruments relating to the same Underlying, enter into one or more hedging transaction(s) with respect to the Underlying, and such circumstances may affect the market price, liquidity or value of the Certificates.

MPSCS and the Manager are, with respect to the offer of the Certificates, in a position of conflict of interest with the investors as they are part of the same banking group (the Montepaschi Banking Group). Furthermore, MPSCS acts as hedging counterparty of the Issuer in relation to the issuance of the Certificates.

Save as discussed above and save for any commission payable to the Manager, the structuring fees payable to MPSCS and the structuring fees and costs payable to the Issuer referred to above, so far as the Issuer is aware, no person involved in the issue of the Securities has an interest material to the Offer.